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www.drytac.com

Territory Manager

Drytac is an international manufacturer of adhesive-coated products, including graphic films, window films, double-sided tapes, self-adhesive print media, label stock, industrial adhesives, and heat-activated and pressure-sensitive laminates and mounting adhesives. The company also creates unique customized adhesive products to customer specifications.

We are looking for a sales professional with experience in the large format graphics industry.

Job Duties and Responsibilities:

- Maintain and grow business in existing accounts
- Actively prospect and close new business
- Sell in direct, distributor and pull through models
- Presentation and training of our family of products
- Building long term relationships
- Developing market potential
- Travel territory as needed

Requirements:

- Proven self-starter and strategic thinker with strong organizational and communication skills.
- Innovative problem solver with solid decision-making skills
- High energy, self-discipline and strength in building client/customer relationships
- Planning, organizational and time management skills
- Four-year college degree
- Previous outside sales experience a must

Benefits include:

- Base and commission
- Paid expenses
- Car allowance
- Paid holidays
- Vacation/sick time
- Health/life insurance
- 401K company match